WHERE THE PUBLIC AND PRIVATE SECTOR MEET

Public-private partnerships (P3s) are delivering critical infrastructure across the country. Today P3s provide communities with new tools and ways to address their infrastructure challenges.

The Public-Private Partnership Conference & Expo unites leaders from states and localities, higher education institutions, and public agencies with industry to discuss infrastructure challenges faced nationwide and how innovations in project delivery, procurement, life cycle asset management, and technology can help solve them.

Our 2020 agenda will provide a review of the most notable events that shaped the P3 landscape in the past year, and address some of the major political, policy, and project developments that are likely to define the P3 experience moving forward.

The conference attracts senior management from firms in the construction, engineering, architecture, legal and consulting industries as well as public leaders, higher education officers and development agency officials at the municipal, state, and federal levels of government.

Join us for three important days on the latest modes of infrastructure delivery. Connect with over 1,200 participating delegates from around the world for in-depth learning, business development, and networking opportunities with an elite mix of owners, developers, contractors and service providers engaged in public-private partnerships.

For the latest updates, please visit www.thep3conference.com.
DID YOU KNOW?
More than 1,200 industry delegates participated in the 2019 P3 Conference.

WELCOME

It’s a pleasure to welcome you to the **2020 P3 Conference**.

P3C is one of the largest gatherings of government and development professionals in the country. Aimed at key decision makers involved in public-private partnerships, attendees benefit from countless opportunities to interact with the industry’s most influential professionals, P3 experts, service providers, and public leaders.

Attendees include a mix of developers, investors, builders, and service providers as well as public leaders, higher education officers, and development agency officials at the municipal, state, and federal levels of government.

Attendees with little experience in the development and operation of the P3 model will benefit from our industry experts presenting their knowledge and valuable insights into the market trends crucial for business decisions. More seasoned professionals will benefit from our incredible networking opportunities to cultivate relationships with college/university and industry influencers.

At this year’s P3C you will find a program with over 150 experienced and incredible speakers. Our speakers are industry leading experts who help shape policy and shepherd public-private partnerships from concept to completion.

Numerous networking events have been incorporated into the agenda, and we hope you are able to make the most of these sessions and connect with some of the delegates in attendance.

Thank you for considering to join us this year. We hope the program is a unique and rewarding experience that helps you meet all of your business, educational, and networking objectives.

Sincerely,
The P3 Conference Team
DID YOU KNOW?
91% of attendees said their main reason for attending was networking, education and business development.

Program

Our 2020 program will present a series of keynotes, case studies, panels, workshops, and diverse networking opportunities designed for attendees to deepen their understanding on the value proposition of P3s, and the role they can play in the delivery of essential public infrastructure.

Our two and half day agenda has been programmed to help you plan and procure successful P3 initiatives, understand best practices in selecting and negotiating with prospective partners, and take the proper steps to ensure project success.

Over 150 leading practitioners will present their firsthand observations of P3 projects of all sizes in different markets from around the country. We will also offer in-depth roundtable discussions for public sector delegates with interest in discussing specific P3 issues in a more candid and interactive forum.

Attendees with little experience in the development and operation of the P3 model will benefit from our industry experts presenting their knowledge, and valuable insights into market trends crucial for business decisions.

More seasoned professionals will benefit from our incredible networking opportunities, cultivate relationships with project sponsors, and learn new methods to address complex project delivery goals.

The agenda offers multiple daily breaks, receptions, one-on-one meeting areas, and specific events designed for you to meet with industry professionals, project sponsors/owners, and a chance to reconnect with old colleagues.

With over 1,200 participating delegates, attendees find The P3 Conference to be one of the most effective places on their event schedule to cultivate relationships and network with the industry’s most active and influential professionals.

Agenda

The P3 Conference will host a series of education sessions highlighting the complex issues surrounding public-private partnerships. Attendees will develop skills for planning and procuring a successful P3 initiative, learn industry best practices in selecting and negotiating with prospective partners, and hear firsthand observations from the public and other sponsors involved in P3s.

The agenda offers a series of keynotes, case studies, panels, workshops, and diverse networking opportunities designed for attendees to deepen their understanding on the value proposition of P3s, and the role they can play in the delivery of essential public infrastructure.

Over 150 leading practitioners will present their firsthand observations of P3 projects of all sizes in different markets from around the country. We will also offer in-depth roundtable discussions for public sector delegates with interest in discussing specific P3 issues in a more candid and interactive forum.
DID YOU KNOW?
The P3 Conference has more public sector attendees (50%) than total attendees at other industry conferences.

Here’s a preview of what will be discussed:

- The Health of the P3 Industry
- A Template for Instilling Confidence in the Procurement Process
- How Does an Owner Manage a P3 Contract?
- Local Green Shoots: P3s at the City Level
- The Intersection of Commercial Real Estate & P3
- Prioritizing Diversity and Inclusion in the P3 Community: Shaping the Future of Our Industry
- P3 and Mitigating Governmental Liability — Termination Issues
- Applying Design-Build Best Practices to P3 Delivery Independence
- P3s in Texas — Current Trends and Topics from the Lone Star State
- Debunking Myths and Common Misconceptions about P3s
- The Evolving Federal Role in State and Municipal Infrastructure Delivery
- Risk/Reward?: Challenging Issues with Design/Construction Risk Allocation
- Public Buildings 101: The What, Why, and How
- Expanding the Knowledge Base of the P3 Industry and Passing Knowledge along to Future Generations
- The Cutting Edge of Social Infrastructure P3s; Case Studies of Successful Large and Small Projects
- Seizing Upon Opportunity Zones and Creating Value
- Delivering Quality in P3 Infrastructure through a Performance-Based Approach
- P3 Considerations in the Early Stages
- Project Delivery Process — LAX ConRAC
- Political Risk in P3s
- Creating a P3 Program
- Privately Placed Public Debt: Save Millions in Interest Payment for the Project
- Challenges and Opportunities in 2019
- Financing 101 — Understanding Funding vs Financing and Everything in Between
- Creating Successful Private-Public Partnerships
- P3 Showcase Session — LAWA’s Consolidated Rent-A-Car Facility (ConRAC) Project
- LA County Vermont Corridor Development case study: An integrated approach to Best Value
- P3s for Small and Mid-Sized Public Agencies: Is my Local-Serving, Mid-Size ($3-300M) Project a viable P3?
- CSU San Marcos Extended Learning Complex — A New Paradigm in P3s
- What Happens Once the Ink Dries? a Detailed Look into PennDOT’s Rapid Bridge Replacement Project
- A New and Innovative Approach to Funding Higher Education Projects: A Public-Private Partnership with a Philanthropic Component (P4)
- Case Study Spotlight: Howard County Circuit Courthouse
- How to Implement Airport Projects Through a P3
The P3 Conference will have 40+ education sessions.

P3 101 Questions and Answers
Breakfast Discussion
Join industry leaders for breakfast and an interactive conversation specifically tailored to the needs of agencies that are evaluating P3s. This pre-conference session is designed for those beginning to explore P3s and are seeking to better understand where alternative and accelerated project delivery methods can be applicable. Learn about when P3s do and do not make sense, what are the major considerations that need to be made when choosing this route, how can they save money and time when dealing with capital repairs and deferred maintenance, and what are some of the first steps to make when considering the P3 route.

Exhibition Hall
Conference delegates will be able to interact with industry and government leaders in a relaxed social setting as well as meet with some of our presenters, sponsors, and event partners.

The exhibition hall is one of our central meeting points for all attendees during the event. Attendees are encouraged to setup one-on-one, pre-scheduled, or private appointments with participants.

Networking Events
The P3 Conference will also offer several ways for attendees to network and connect with each other. The program will offer multiple daily breaks, receptions, one-on-one meeting areas and specific events designed for you to meet new industry faces and reconnect with old colleagues.
DID YOU KNOW?
Over 150 industry thought leaders participate in our program.

Event Sponsors

GOLD SPONSORS

GOLD SPONSORS

SILVER SPONSORS

TRADE ASSOCIATIONS
including vice presidents
director-level or higher,
and c-level executives.
Participating Groups

ENR Texas & Louisiana
EPR Properties
Ernst & Young Infrastructure Advisors, LLC
ESmith Legacy Holdings
Evans-Groves Engineers, Inc.
Exp Federal
F.A. Wilhelm Construction Co., Inc.
Finrock
First American Title Insurance Company
First Hartford Realty
First Solutions
Fluro Corporation
FMI
Fulton County Government
Fusco Corporation
Gannett Fleming
Gardere Wynne Sewell LLP
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Gensler
Geocorp Corporation
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Georgia Department of Transportation
GH2 Architects, LLC
Gilbane Building Company
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Hernando County Tourism Bureau
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HNTB
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Hobas Pipe USA
HOCHTIEF PPP Solutions North America
Hodgson Russ LLP
Hoefler Wysoki Architecture
Hoffman Construction
Hogan & Associates Construction
Hogan Lovells US LLP
HOK Architecture
Holland & Hart
Homeier & Law, PC
Honeywell
Horne LLP
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Howard Hughes Corporation
i3 Integration LLC
IBI Group
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ICF International
ICSC
InfraManagement Group LLC
Infrastructure Advisors LLC
Infrastructure and Industrial Constructors USA LLC
Infrastructure Engineering, Inc.
J. L. Powers & Associates/Costello
J.P. Morgan
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Jackson Walker, L.L.P.
Jacksonville Aviation Authority
Jacobs
JLG Architects
JLL
JMA Architects, Inc.
JMI Realty
Joeris General Contractors, Ltd.
John Laing
John Moriarty & Associates
Johns Hopkins University
Carey Business School
Johnson Controls
Johnson, Mrsirian & Thompson
Journeymen Construction
JPMorgan Chase Bank, N.A.
K&L Gates
Kahler Slater Architects
Kane Environmental
KBR
KCI Construction
Keeping PACE in Texas
Kelley Drye & Warren LLP
Kelly Hart & Hallman LLP
Kiewit Development Company
Kilam Development, Ltd.
Kimley-Horn and Associates, Inc.
Kirksy Architecture
KLH Architects
KMD Architects
Knudson LP
Knutson Construction
Kobayashi, Sugita & Goda
Kochville Township Development Authority
Kokosing Construction Company, Inc.
Komatsu Architecture
KPMG
K-WAM Financial Solutions
KWP Capital LLC
KY State Government/Facility & Support Services
LA Metro
Lacheli & Associates, Inc.
LAEDC
Lafarge
Lake Cumberland Area Development District
Lancaster County Convention Center Authority
Landmark Dividend
Landon & Rian Enterprises, Inc.
LANE Construction
Langan Engineering & Environmental Services
Leducor Construction Inc
Lee County Port Authority
Legat Architects
Leidos Engineering
Lend Lease
Leo A Daly
Leopardo Company
Liberty Mutual Investments
Louisville Metro Government
MAG USA
Main Street Partners
Manatee County Government
Manatt, Phelps & Phillips
Manhattan Construction Company
Mansfield Economic Development
Marble Falls Economic Development Corporation
Maricopa County
Marsh
Marsh USA, Inc.
Martin / Martin, Inc.
Massachusetts Department of Transportation
Massey, Watson, Bowers and Hembree
Massman Construction
Matanuska Susitna Borough
Mat-Su RC&D
Maul Foster & Alongi
McBride Cooper International
MCC Group
McGraw-Hill Construction
McGriff, Seibels & Williams
McGuerinWoods Consulting
McHenry County Economic Development Corporation
MCM
McManimon, Scotland & Baumann, LLC
McMillan Pazdan Smith
Monair Law Firm, PA.
MDC, Inc
Merck & Co
Meridiam
Merrick & Company
Mesa County, Colorado
Mesirow Financial
Messier Construction Co.
Metro Nashville Airport Authority
Metro Regional Government
Metro Transit / Southwest Light Rail Project Office
Metropolitan Transit Authority of Harris County
Miami-Dade County
Midtown Redevelopment Authority
Midwest LECET
Miles & Stockbridge
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ML Companies
MOCA
Moffatt & Nichol
Montana State University
Innovation Campus
Montgomery County, Maryland
Moody’s Canada Inc.
Moody’s Investors Service
Moran Enterprises, Inc.
Morris, Manning & Martin LLP
Morstion Construction
Morgan & Associates
Mott MacDonald
MULTATECH
MWI Infrastructure Development, Inc.
nabholz Construction Corp.
Naboris, Glibin & Nickerson, PA.
Nassau County BOCC
National Association of State Procurement Officials
National Association of Water Companies
National Conference of State Legislatures
National Development Council
Navigate Research
NDC Public-Private Partnerships
New City Advisors
New Mexico Tourism Partnership
New Millennium Building Systems
New Orleans City Planning Commission
New York City Economic Development Corp.
New York University
Northeastern University
Norton Rose Fulbright
Norwalk Redevelopment Agency
Nossaman LLP
Nova Southeastern University
NTE Mobility Partners & LBJ Infrastructure Group
Nuveen Asset Management
Odebrecht Construction Inc.
Office of the Governor, State of Texas
Ogdin City Corporation
Oglesby Greene Architect
OHL USA
Oklahoma City
Giateh Chamber of Commerce
Old Republic Insurance Group

DID YOU KNOW?
88% of attendees plan to pursue a new P3 project in the next 3 years.
## Participating Groups

### Oldcastle
- Olsson Associates
- Omaha Housing Authority
- O'Melveny & Myers LLP
- Omni Hotels
- OMNIPLAN
- Oncor Electric Delivery
- Opis Architecture LLP
- Overland, Pacific & Cutler, Inc.
- OZ Architecture
- P3 Advisors
- P3 Bulletin
- Parametrix
- Parker Infrastructure Partners
- Parkhill, Smith & Cooper, Inc.
- Parkland Health & Hospital Systems
- Parrish Construction Group
- Parsons Brinckerhoff
- Paslay Management Group, LP
- Pavlov Media
- Payden & Rygel
- PCL Construction
- Peckar & Abramson, P.C.
- Pelli Clarke Pelli Architects
- Penn State University
- PennDOT
- Perkins Coie LLP
- Perkins Eastman
- Perkins+Will
- Petra Systems
- Pflugerville Community Development Corp.
- PGAL
- PGAV Architects
- Pharr Economic Development Corporation
- Phase Engineering, Inc
- Plenary Group USA
- Plum Creek
- Polk County
- Polisnelli
- Polyize Technologies, Inc.
- Populous
- Port Isabel Economic Development Corporation
- Port of Corpus Christi Authority
- Port of Los Angeles
- Port of Portland
- Portland Development Commission
- Poseidon Water
- POM, Inc.
- PRAXIS
- Presidium Group
- Preston Hollow Capital
- Prince George County
- Prince William County Economic Development
- Procure
- Professional Service Industries, Inc. (PSI)
- Proinversion
- Project Control
- Project Finance Advisory Limited
- Purdy-McGuire
- Quantitas
- Queensland Government
- R.C. Construction Co., Inc.
- Rabba Kistner Infrastructure Holding, LLC
- RainTree Group Holding Inc.
- Ramp Development
- Ramsey County
- Range and Civil Construction, LLC
- RCLCO
- Reed Construction Data
- Regional Recycling & Waste Reduction District
- Republic Services
- Revenue Authority of Prince George's County
- Reznick Group
- RH Shackelford, Inc
- RIB U.S.COST
- Rice Lake Construction Group

### RSP Architects
- RTKL Associates Inc.
- Rudolph & Sletten
- Rutan & Tucker, LLP
- Ryan LLC
- S&B Infrastructure
- SAW LLP
- S. M. Wilson & Co.
- S.B. Ballard Construction Co
- Saint Paul Port Authority
- Salt Lake City Housing & Neighborhood Development
- San Diego Airport Authority
- San Diego Housing Commission
- Saunders Construction
- Schemmer
- Schmidt Associates
- SecureBio International
- Seguin Economic Development Corporation
- Selien Construction
- Seminole State College of Florida
- SERA Architects
- Severn Trent – North America
- Seyfarth Shaw LLP
- SFIA
- SFI-A Architects / FirstFloor
- SFS Architecture
- Shaffer, Kline & Warren
- Shawmut Design and Construction
- Shiel Sexton Company, Inc.
- Shikun and Binui Ltd.
- Shimmick Construction
- Shine Hattery, Inc.
- Shook Construction
- Shook Kelley
- Siebert Brandford Shank
- Siemens
- Skanska
- SNC-Lavalin Thermal Power
- Solomon Cordwell & Buenz
- South Swell Development Group
- Southern California Association of Governments
- Starwood Hotels & Resorts Worldwide
- State of Colorado
- State of Maine
- State of Oregon
- State of Tennessee
- State of TX Real Estate
- State of Vermont
- Steelcase
- Steinberg Architects
- Stellar
- STG Design
- Sites & Harbison, PLLC
- STOA Architects
- Swinerton Builders
- Syska Hennessy Group
- T.Y. Lin International
- Table Rock Capital
- Tahoe Transportation District
- Tampa Housing Authority
- Tarrant County College District
- TD Industries
- Teague, Nall and Perkins
- Teichert, Inc.
- Terra Technologies
- Terracare Associates, LLC
- Terramesh, LLC
- TerranaePRMC
- Texas Infrastructure Council
- Texas Sterling Construction
- THA Architecture Inc.
- ThinkP3, LLC
- Thinkspo Group
- Thomson Reuters
- Thor Equities
- Thornton Tomasetti
- Tidewater Landscape Management Inc.
- Titan Development
- TLC Engineering for Architecture
- TNCEC

### Tomball Economic Development Corporation
- Town of Addison
- Town of Davie
- Town of Flower Mound
- TP Invest
- Trademark Property Company
- Trammell Crow Company
- TransSolutions
- Transurban
- Travis County Healthcare District
- Trayler Bros., Inc.
- Tremco Inc.
- Tri Global Energy
- Trihydro Corporation
- Truckee Meadows Community College
- TTG Corp
- Turner & Townsend
- Turner Construction Company
- Turner Surety and Insurance Brokerage, Inc.
- Tutor Perini Corporation
- TVO Management Services
- TIPSA Group
- U.S. Army Corps of Engineers
- U.S. General Services Administration
- University of California, Santa Barbara
- UMB Bank
- United States Department of Transportation
- United Water
- University at Buffalo
- University of Maryland
- University of New Mexico
- University of North Carolina at Chapel Hill
- University Of Texas at Dallas
- University of Washington Tacoma
- University Student Living
- UNT Health Science Center
- Upper Arkansas Water Conservancy District
- Upper Kirby District
- Urban Redevelopment Authority
- UrbanIS
- URS Corporation
- US Army Corps of Engineers
- US ec5 NYC Regional Center
- Vanasse Hangen Brustlin, Inc.
- Vanderande Industries Inc.
- Vanir Construction Management, Inc.
- Vectorworks, Inc.
- Virginia Beach Convention and Visitors Bureau
- Virginia DOT Commissioner
- Visit Bloomington Indiana
- VLK Architects
- VMDO
- Volkert
- VRX, Inc.
- W.G. Yates & Sons
- W/H. Clyde & Co.
- Waibridge
- Wall Street Journal
- Walter P Moore
- Weatherford Economic Development Authority, Inc.
- Webber, LLC
- Wisconsin Housing and Econ Development Authority
- Woodward and Curran
- Woods Bagot
- WRNS Studio
- WSP | Parsons Brinckerhoff
- XL Group
- Yard
- Yates Construction
- Yearout Mechanical, Inc
- Zachry Construction Corporation
- Zetlin & De Chiara LLP
- Zurich Surety
- Zyskowski Architects
**DID YOU KNOW?**
98% would recommend P3C to another professional.

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Registration Information

<table>
<thead>
<tr>
<th></th>
<th>General Audience</th>
<th>Government/Public Agency/University</th>
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<tbody>
<tr>
<td><strong>Early Registration</strong></td>
<td>$1,095</td>
<td>$450</td>
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<tr>
<td><em>Register by Friday, November 8, 2019.</em></td>
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<tr>
<td><strong>Advance Registration</strong></td>
<td>$1,195</td>
<td>$495</td>
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<tr>
<td><em>Register by Friday, December 13, 2019.</em></td>
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<tr>
<td><strong>Regular Registration</strong></td>
<td>$1,295</td>
<td>$550</td>
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<tr>
<td><em>Register by Friday, January 24, 2019.</em></td>
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</tr>
<tr>
<td><strong>Last Minute Registration</strong></td>
<td>$1,395</td>
<td>$595</td>
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</tbody>
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Register today with code **100PRO** to save $100 on your registration!

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**Hotel & Event Venue**

The Sheraton Dallas Hotel is our event headquarters. A block of rooms are being held at the hotel at a special rate of $201. Reservations must be made by Tuesday, February 18, 2020 or before the block is sold out in order to guarantee this rate. Reservations made after this date can only be honored on a space and rate available basis.

To make your hotel reservations, call the hotel directly at (800) 325-3535 and identify yourself as part of The Public-Private Partnership Conference (P3C).

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**Getting There**

The Sheraton Dallas Hotel is located at 400 North Olive Street in the downtown area of Dallas.

Two major airports serve the Dallas-Fort Worth area and are convenient for staying at the Sheraton Dallas:

- Dallas/Ft. Worth International Airport (DFW) – 19 miles
- Dallas Love Airport (DAL) – 5 miles

Dallas Area Rapid Transit (DART) provides service from Terminal A at DFW airport to downtown Dallas. Click [this link](#) for more information.

DART also provides service from Dallas Love Field Airport to downtown Dallas. Click [this link](#) for more information.

Super Shuttle provides ground transportation from DFW International and Love Field airports to the Sheraton. [Click here](#) to make your Super Shuttle reservations.

For more information about the Sheraton Dallas Hotel, contact their concierge desk at (214) 922-8000.
P3C
PUBLIC-PRIVATE PARTNERSHIP
CONFERENCE & EXPO 2020
www.thep3conference.com